KERALA AGRICULTURAL UNIVERSITY

B.Sc.(Hons.) Agriculture – 2007 Admission – VIth Semester Final Examination – June - July 2010

Cat. No.: Extn 3204 Max. marks: 80

Title : Entrepreneurship Development and

Extension Management (1+1) Time : 3 hours

I. Fill up the blanks / Match the following / Say True or False/ Define.

 $(10 \times 1 = 10)$

- 1. Define 'Extension Management'.
- 2. 'A balanced diet can help to overcome stress.' (True / False)
- 3. Define 'Entrepreneurship Development'.
- POSDCORB includes, Planning, Organising, Staffing, Directing, Co-ordinating, Reporting and
- What is NPV?
- 6. What do you mean by 'Result Based Management'?
- 7. What do you mean by 'Social Auditing'?
- 8. Define 'Entrepreneurial Environment'.
- 9. Define 'Management Information System'.
- 10. Entrepreneurial Motivation is the basic requisite for launching enterprises (*True | False*)

II. Write short notes on Any Ten:

 $(10 \times 3 = 30)$

- 1. Discuss the prospects of 'Entrepreneurship Development' in India.
- 2. Write briefly about the 'Cost-Benefit Ratio' in Project preparation.
- Write down the significance of 'Time Management' as an expected quality of an Entrepreneur.
- 4. List out any six factors that aid for creating a good Entrepreneurial Environment.
- 5. Discuss briefly about the 'Social Responsibility of Business'.
- 6. Suggest any six Enterprises where women can excel. -
- List out any three Principles of Management with special reference to agriculture.
- 8. Discuss the need for 'Social Auditing'.
- Write briefly any three theories of Entrepreneurship.
- List out any three differences between Public Administration and Extension Management.
- Briefly explain any three schemes / incentives of the Central / State Government to promote Entrepreneurship.
- 12. Discuss the significance of 'Decision-Making' for innovative Entrepreneurs.

- 1. Discuss very briefly about the impact of Globalization in Agro-based Enterprises in Kerala state.
- 2. Write in detail the importance of 'Team Building Process' in Extension Management.
- 3. What do you mean by 'Stress Management' and list out some relaxation techniques?
- 4. Discuss the significance of PERT / CPM.
- 5. Explain 'Decision Tree' with suitable illustrations.
- 6. Write a note about the significance of 'Contract Farming'.
- 7. Discuss the merits and demerits of MBO.
- 8. Write an essay about the Public Private partnership in Agricultural Extension.

IV. Write essay on Any One: $(1 \times 10 = 10)$

- 1. Suggest five Enterprises that can be established in Kerala with reasons and illustrations.
- 2. Explain the various POSDCORB functions associated with Extension Management.